

## Persona Canvas

Persona Steckbrief	Skizziere deine Persona	Personaverhalten	Pains	
Name: Age: Sex: Residence: Occupation: Marital status:		Interests: Social Environment (Sinus-Milieu): Mindset:	Which "pains" does the persona have in the context of your idea?	
Jobs to be done		Gains		
What demands does the persona place on your solution? (functional, social, and emotional jobs)		Which positive experiences does to your idea?	hich positive experiences does the persona have in the context of ur idea?	
		Berührungspunkte mit deiner Idee		
		Where and how does the persona inform itself?		
		What happens before and after interacting with your product/ service?		
		Who influences the purchase/ usage decision?		